BACKGROUND

Feu Vert, a European leader in automobile equipment and maintenance, processes invoices from more than 2,200 suppliers for its 462 stores across Europe. Prior to implementing Esker, the company had relied on manual methods to manage these invoices — spending large amounts of time and resources in the process.

Looking to replace its old accounts payable (AP) process with a more efficient, modernised solution, Feu Vert had the following objectives:

- Improve productivity
- Increase on-time payments

- **Enhance supplier relationships**
- Enable staff to focus on more value-added tasks

SOLUTION

Previously, Feu Vert divided tasks like data entry, invoice reconciliation, exceptions handling, dispute management and supplier relations among its team members. Now, with Esker, Feu Vert's 20-member accounting team has been able to eliminate manual data entry, reduce errors and gain higher job satisfaction on a daily basis. Thanks to AP automation, 9 out of 10 invoices are processed with no manual intervention.

In addition to preparing their internal teams for Esker's solution implementation, Feu Vert also communicated with its suppliers to request that order numbers be included on invoices to ensure 3-way matching between invoice, purchase orders and goods receipts.



"We chose Esker for its scalability. They offered a flexible solution implementation — something we had yet to see offered by any other competitor on the market."



BENEFITS

Seamlessly integrated into Feu Vert's Sage ERP application, Esker delivers numerous benefits, including:



88% of invoices require no human intervention



Improved invoice traceability



Increased productivity, with invoice processing time reduced by six days (11 days instead of 17)



Revaluated AP role and increased level of staff competency enabling them to spend more time on value-added tasks



Improved supplier relationships



Increased AP direct confirmation process (up to 80% from 60%)



Ability to absorb a constant 15% increase in invoice volumes due to external growth



"Esker's solution has been extremely beneficial to the day-to-day life of our accounting teams. Responsibilities are no longer defined by tasks, but by suppliers, enabling the teams to work better together without silos."

Alexandra Vlatkovic | Assistant Accounting Director

ABOUT FEU VERT

Feu Vert, founded in 1972, is a European leader in automobile equipment and maintenance. With a network of car centres, Feu Vert and Feu Vert Services, the company has 462 stores and over 10 million customers across Europe. In 2016, Feu Vert, which operates in France, Spain, Portugal and Poland, achieved 750 million euros in sales revenue and employed approximately 6,470 people.

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