

Solution summary

Sourcing Solution

Optimise supplier engagement, selection & negotiation

Esker Sourcing by Market Dojo allows Procurement teams to manage and source goods and services from external suppliers efficiently and cost-effectively. By running tenders and negotiating via e-auctions, users can save both time and money finding a suitable supplier. Easy integration and accessibility mean businesses are up and running in no time, achieving a positive ROI within days.

Why automate with Esker?



Save costs

Benefit from competitive pricing and reduce costs associated with traditional sourcing methods.



Control risk

Enforce procurement and company-wide policies while building supplier resilience, diversity and ESG success.



Ensure adoption

Engage, collaborate and innovate with stakeholders and suppliers by providing them with an easy-to-use solution with world-class support.



Accelerate processes

Reduced the amount of time spent gathering and formatting data and compliance by over 40%.



Gain insights

Access powerful AI and predictive analytics, continuous feature updates and sourcing automation for data-driven insights.



Empower procurement

Evolves your Procurement teams from reactive back office function to connected, proactive strategic resources.

Solution features

Together, Esker and Market Dojo help Procurement teams of all sizes accelerate value creation, access decision-ready data, mitigate risk and strengthen supplier relationships. Here are some of the features that stand out the most:

Advanced e-sourcing functionality

Esker's solution enables users to perform all tender activities in one simple-to-use platform: RFIs, RFPs and RFQs, event weighting, document uploads, and advanced pricing tables. Esker transforms static, siloed information into centralised, compliant, collaborative, decision-ready data.

Multi-stage RFQs & RFx multiscoring

Esker offers easy participant inclusion configuration and bid deadlines for every round, with optional visibility for real-time bid ranking. Users are able to run complex weighted events with multiscoring, automate the process or score questionnaire answers for enhanced, collaborative outcomes.

Excel import & export

Esker enables participants to bid through spreadsheets thanks to Excel integration for event creation. Hosts are also able to export detailed summaries to produce post-event reports or import to other systems.

Seamless integrations

Esker's solution easily connects with existing systems or as part of an integrated source-to-pay (S2P) suite. Esker's comprehensive solution suite ensures better collaboration between buyers and suppliers while providing instant visibility into all contracted suppliers and performance metrics.

Transformational reporting

The powerful analytics solution and tailored dashboards help businesses transform raw spend data into actionable insights to enable better business decisions for Procurement, Finance and beyond.

Auctions with automation

Esker delivers one of the most easy-to-use auction tools on the market, from simple lots to an entire bill of materials. Businesses can run Open, Ranked or Japanese forward and reverse auctions with AI technology, automated features and guided support.

Event cloning & templates

Esker allows users to replicate part, or the entirety of, a previous event. The easy-to-use template system avoids lengthy set-up times and allows consistent formats throughout all events.

Single source of truth

Esker captures all supplier information and tender activities within one platform. The centralised data is fully auditable and can be easily exported as a spreadsheet for reporting and post-event reviews.

AI-powered questionnaires

Esker facilitates supplier information and requirement requests. Powered by generative AI, users can create weighted questionnaires with different question types, tables and document uploads. Automatic and manual scoring ensures a robust sourcing process, consistently formatted answers and centralised data.

Trusted by the world's leading brands

From small businesses to multinational conglomerates and everything in between, the most innovative organisations trust and grow with Esker and Market Dojo.



“From the time we bought our Sourcing Dojo licence, to the time we had the RFP up and running, it was 24 hours. I couldn't imagine doing anything faster than that.”

Sören Petsch
Director of Procurement at CommerceHub



“The success was apparent almost right away. Members of the group went from being able to run maybe one or two RFPs at once, to a handful of them simultaneously within weeks. It has really enabled the team to impact a lot more of the business.”

David Latten
Head of Global Indirect Procurement at Logitech

Transform the way you source, purchase, book & pay

Sourcing is just one part of the S2P process. Esker's Source-to-Pay suite helps Procurement and Finance leaders streamline procurement processes, enforce policy compliance and improve supplier relationships with increased visibility over the entire buying process.



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