



Esker DeliveryWare 5.0

Deliver the advantages of document automation



Faced with the challenges of rising costs and increasing competitive pressure, CEOs and CFOs are looking at ways to optimise the cash conversion cycle. They are recognising valuable opportunities for higher efficiency within the document processes that support their business operations. Manual processing of procurement or fulfillment documents — such as invoices, purchase orders, confirmations and delivery papers — can cost companies between 2 and 5% of annual sales. The answer for success-minded executives is to extract the enormous potential for cash-flow improvement locked within conventional business communication. The solution is Esker DeliveryWare.



Unlock the potential inside enterprise applications

ERP, CRM, and custom applications automate key business processes but leave out a critical component —document flow to and from customers and suppliers.

With Esker DeliveryWare end-to-end document process automation, organisations quit paper throughout the entire document life-cycle. They reduce day-to-day document management costs, improve productivity and enhance customer satisfaction.

Esker DeliveryWare offers significant financial advantages with the ability to:

- **Shorten** transaction cycles, reduce days sales outstanding (DSO), and improve cash flow
- **Simplify** IT infrastructure without reprogramming and without adding complexity
- **Eliminate** the high cost and wasted time associated with manual data entry or delivery of business applications generated documents

- **Accelerate** return on investment (ROI) in ERP, CRM and other solutions

- **Improve** responsiveness and strengthen relationships with customers and suppliers

Shorten the cash conversion cycle

With Esker DeliveryWare, businesses shorten the cash conversion cycle by fully automating document-intensive processes. This reduces the time between producing or acquiring goods and services, and receiving payment.

Esker DeliveryWare allows organisations to automate documents within:

- **Procurement, Supply Chain Management, and Accounts Payable** — RFQs, purchase orders, remittance advices and vendor invoices
- **Order Fulfillment** — quotes, sales orders, order acknowledgements and shipment confirmations

- **Invoicing, Accounts Receivable, and Collections** — invoices, reminders, dunning notices and proof of delivery
- **Production and Inventory** — production schedules and demand forecasts
- **Customer Communications** — supplier broadcasts, urgent notifications and account statements

Create a true enterprise solution

A solution for all operations

Esker DeliveryWare streamlines these processes by eliminating inefficient and lengthy steps. A comprehensive solution that makes communication more personalised and cost-effective, regardless of the information's source or delivery type, Esker DeliveryWare automatically transforms application output into new electronic documents and delivers them via fax, email, postal mail, web, wireless message, print and more. The solution also takes care of incoming documents, removing the need for manual data entry into enterprise applications.

High availability and scalability

Esker DeliveryWare is built to reliably and continuously handle all of a company's critical business document flows, with the ability to function in a multi-server architecture that can be installed on Microsoft cluster technology.

As document processing needs change and grow, Esker DeliveryWare can be scaled to increase throughput capacity and performance by adding servers and/or extending the license capacity.

The value of Esker DeliveryWare

The advantage of Esker DeliveryWare lies in three key components:

- DeliveryWare Rules Engine
- Source application or format independence
- Flexible delivery methods

DeliveryWare Rules Engine

This proven, patented, rule-based technology automates every phase of document processing — providing three core services:

- **Recognition** of any document based on its content
- **Routing of documents and/or relevant extracted data following predefined workflows** — including approval processes — to any combination of recipients and applications, using multiple delivery methods in a variety of formats
- **Formatting and conversion** into personalised documents when applicable.

Source application and format independence

Intelligent Esker DeliveryWare automation enables document delivery from almost any application, scanner or fax devices, regardless of platform — Unix, IBM® mainframe, midrange, or Windows® 2003/2000.

The non-invasive nature of the DeliveryWare Rules Engine requires no code-level changes to source applications or the data and print streams they generate.

The agile Esker DeliveryWare platform readily accepts documents, print and data streams from:

- Leading packaged enterprise applications (SAP®, Oracle®, PeopleSoft®, Baan®, JD Edwards®)
- Custom-built or legacy applications
- Desktop applications
- Fax machines and scanners

Flexible inbound and outbound delivery methods

Esker DeliveryWare provides a flexible set of delivery options for any enterprise application — offering companies new and more efficient ways to exchange documents with customers, partners, suppliers and employees. Outbound delivery options include fax, email, print, On Demand transports (fax, mail and SMS), web publishing, wireless, and archive. The solution offers a wide range of integration methods and formats, including XML, EDI, IDoc and RFC (remote function call).

New in Esker DeliveryWare 5.0

- Additional sales order processing features including credit check, customer SKU matching and ad-hoc pricing conditions
- Extended vendor invoice management including line-item level 3-way matching for PO based invoice verification
- Full use of multi-core processors to speed critical document processing.
- New Web client SDK providing additional capabilities and response time for improved user experience
- New business process tracking and reporting for enhanced process visibility
- Better platform reliability with the replacement of Esker DeliveryWare underlying database
- More flexible SAP Gateway allowing easier integration with custom SAP programs

“We wanted a solution that would give us the competitive advantage to build and enhance functionalities, increase productivity and reduce costs. Immediately after we took a look at Esker DeliveryWare we knew everything we needed was there, right out of the box.”

Roman Rozman ▪ Senior Director of Information Technology
▪ Aero Technologies

© 2008 Esker S.A. All rights reserved. Esker and the Esker logo are trademarks or registered trademarks of Esker S.A in the U.S. and other countries. All other trademarks mentioned are property of their respective owners.



Esker Ltd. ▪ Durham House ▪ Wyvern Business Park Stanier Way
DE21 6BF Derby ▪ Derbyshire ▪ United Kingdom
Tel: +44 (0) 1332 54 8181 ▪ Fax: +44 (0) 1332 54 8160
info@esker.co.uk ▪ www.esker.co.uk