

Medical Device Company Chooses Esker to Automate Sales Order Processing and AP

Derby – July 19, 2011 – Esker, the leader in document process automation solutions, today announced the signing of an agreement with a leading new-generation medical device company, to automate processing of sales orders and vendor invoices into the company's SAP system.

With a growing volume of orders received by phone, fax and email and managed by its team of customer service representatives, the company recognised that its pace of growth would require constantly adding staff to handle customer service issues. Along with minimising staff requirements, the objectives for automation technology were to repurpose existing staff to more value-added activities, support growth without adding headcount, increase order processing speed and ensure order accuracy.

On the accounts payable side, the company anticipated the number of vendor invoices it processed to double within the next year. They sought to deploy automation technology to avoid expanding its AP department as invoice volume increases.

“We were looking for one best-of-suite solution to automate both processes instead of buying multiple solutions, and we found a lot of value in the Esker platform to help us achieve our goals for sales orders and AP,” said the Director of IT. “We’re also interested in offloading customer invoice delivery to Esker so we can fully automate our order-to-cash cycle. An added value is we know the Esker platform can handle outbound delivery of documents like order acknowledgments as well as purchase orders within our procure-to-pay cycle.”

About Esker

Esker is the worldwide leader in document process automation solutions. Addressing all types of business processes from accounts payable and accounts receivable to sales order processing and procurement, Esker cloud computing solutions enable companies to automate the reception, processing and sending of any business document with one platform. Esker helps over 80,000 companies across the world to reduce the use of paper and eliminate manual processes while improving their productivity, efficiency and environmental impact.

With 33 million euros in sales revenue in 2010, Esker operates in North America, Europe and Asia Pacific with global headquarters in Lyon, France and U.S. headquarters in Madison, Wisconsin. Esker is listed on the NYSE Alternext in Paris (Code ISIN FR0000035818). For more information, visit www.esker.co.uk. Follow Esker on Twitter at twitter.com/eskerinc and join the conversation on the Esker blog at www.quitpaper.com.

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