

Press Release

New York, March 8th, 2004



Extending the Reach of Information

Esker adds powerful SAP[®] certified output connector, key feature in latest Esker DeliveryWare document automation solution

- *Connector for SAP enables users to easily format, manage, send, and archive business documents while enhancing business processes*
- *Other features extend Esker DeliveryWare capabilities in document delivery and beyond: Archive Connector, SNMP (Simple Network Management Protocol) support, XML Output Connector*

New York, March 8th, 2004 – Esker Software, leading worldwide provider of automated document delivery solutions to improve business processes, today announces the worldwide availability of its new SAP-certified Output Connector for SAP. Integrated with Esker DeliveryWare Platform 3.5, also available worldwide, Output Connector for SAP enables enterprises to extend the value of their core enterprise system.

“SAP is one of the most powerful and robust enterprise solutions in the market,” states Virginie Langenfeld, Esker DeliveryWare product manager. “However, to get the most out of SAP, users need advanced tools for formatting, managing, sending and archiving business documents. Esker’s Output Connector for SAP solves those formatting and delivery challenges.”

With Output Connector for SAP’s BC-XOM interface, SAP users can leverage the full breadth of Esker DeliveryWare—intelligent document processing automation, multi-channel e-document delivery, as well as advanced archive and retrieval functions to improve every facet of document communication and management.

How It Works

Output Connector for SAP enables Esker DeliveryWare to work with SAP as a complete External Output Management System. Using the new connector, Esker DeliveryWare can take data from SAP and easily format it, route it, and deliver it via email, fax, wireless, HTML, Mail on Demand and other transports. In addition, job status and tracking capabilities are provided directly within the SAP spool. Also with this connector, Esker DeliveryWare formats data out of SAP without ABAP or SAPscript changes. And, SAP certification guarantees that Esker DeliveryWare 3.5 adheres to SAP requirements and will not compromise any existing SAP implementation.

“Until now, formatting SAP data and reports was an expensive, time-consuming coding process using ABAP and SAPscript,” notes Langenfeld. “With our output connector,

creating and formatting reports and critical business documents is simplified. Esker DeliveryWare recognises raw SAPscript and SmartForms data and can immediately and easily apply formatting using Esker's built in Crystal Reports® capability."

Archiving Made Easy with Esker DeliveryWare 3.5

Esker DeliveryWare's new Archive Connector provides enterprises the repository capabilities needed to store and retrieve critical business documents, to improve customer and partner service by ensuring ready access to all critical business communications, and to ensure compliance with increasing regulatory requirements for ongoing management of enterprise documents and records. According to Langenfeld, "Esker DeliveryWare enables archiving by either transport type or document type. And, retrieval is available via a Web Interface that improves response times to customers and partners by enabling immediate access to documents and information. In addition, operational efficiencies are increased while paper processing and storage costs are eliminated."

More About Esker DeliveryWare 3.5

Esker DeliveryWare Platform 3.5 is the industry's most robust business document delivery and management system. The leading solution for intelligent, automated delivery of business documents from any source to any destination, Esker DeliveryWare now adds a host of powerful enhancements, making it a complete solution for business document delivery and management.

In addition to the new Output Connector for SAP and advanced archiving and retrieval capabilities, major new features include a new XML Output Connector, a new Relational System Database, and added support for SNMP (Simple Network Management Protocol), Print Management, and Windows Server™ 2003. Says Langenfeld, "These new capabilities complement Esker DeliveryWare's industry-best multi-channel delivery— via email, fax, print, web, wireless, and Mail On Demand — and patent-pending Esker DeliveryWare Rules Engine for intelligent document automation.

Esker gives today's organisations a powerful, flexible way to re-envision the business and economics of enterprise document communications. Enterprises now have the unparalleled ability to streamline communication with customers, partners, and employees; to improve the management of enterprise documents and content; to automate and accelerate document-dependent business processes; and to boost the significant profitability potential of business document automation."

About Esker

Esker develops communications software that optimises the transmission and usage of information, within companies and commercial partners. Founded in 1985, Esker is traded on Euronext, the French Stock Exchange (Le Nouveau Marché/ISIN: FR0000035818). In 2002, Esker achieved a turnover of €29.7M, with more than half of turnover in the United States.

Esker is active in North America, South America, Europe, and the Asia/Pacific zone. The company employs over 300 staff and has more than two million registered users worldwide. Esker is the most international European software vendor, with over 90% of its turnover resulting from exports.

Esker market offerings are divided into three product lines:

- Esker DeliveryWare Platform (automated delivery of business documents)
- Esker Fax™, Esker Fax for Notes, Esker VSI-FAX® and Esker VSI-FAX for Notes
- Persona® by Esker, SmarTerm® by Esker and Tun®Plus by Esker.

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