

## Esker Shows How to Deliver More with Less – at the UK & Ireland SAP User Group Conference 2013

Derby, UK — November 21, 2013 — [Esker](#), a worldwide leader in [document process automation solutions](#) and [SAP®](#) software solution and technology partner, is delighted to announce its participation at this year's [UK & Ireland SAP User Group Conference](#), which will take place on the 24 – 26 November at the ICC, Birmingham, UK.

During the conference Esker will demonstrate how uniquely their document automation solutions can model key business processes in order to streamline core workflows, and deliver substantial business benefits for organisations – with benefits such as reduced cost bases and improved operational efficiencies.

### Discovering Improved Cost Control With More Efficient Sales Order Processing

Sam Townsend, Northern European Marketing Manager at Esker, explains more: “Cost-control is standard business practice, but the recession has been a catalyst for dramatic cost-cutting initiatives in many companies. Fortunately, there is enormous potential for cash-flow improvement and cost savings within many business processes, and the Esker [Sales Order Processing](#) solution demonstrates how less can deliver more with on-demand end-to-end capabilities for receiving, entering and tracking customer orders. The entire order entry process can be automated, and sales orders can be received by any media. Additionally, the Esker solution fully integrates with no alteration to SAP applications, for seamless functionality.”

During the conference Esker will demonstrate how their Sales Order Processing solution helps [eliminate paper-based document processes](#), to deliver multiple, tangible benefits to companies – all of which combine to reduce operational costs and meet revenue objectives:

- Order processing is up to 90% faster
- Reduced order processing errors and customer claims
- Avoids lost and duplicate orders
- Audit trail helps meet service level agreements

### The Esker One Stop Shop: A Bespoke, End-to-End Solution

The conference is a platform where delegates can obtain answers to their Document Process Automation queries. Implementing automated solutions can be daunting; however, Esker can de-mystify the process and explain how easy and manageable it could be. Alistair Nicholas, Managing Director at Esker Northern Europe, clarifies further:

*(Continued)*

“For a business or department to suddenly go from mainly manual to entirely electronic processes may present huge challenges. However, Esker works with companies to deliver an individually tailored solution. So if the best starting point for the customer is 30% automation, progressing to, say, 60% before reaching 100% automation, then that is the kind of bespoke service we offer – which, in turn, delivers extra benefits for customers by providing real agility for business processes. Plus, the customer has the extra advantage that the entire service is provided by one supplier; rather than engaging different providers for point-to-point solutions and incurring the resulting complexities and challenges, the entire solution is conveniently provided by one supplier - in this respect Esker is the ultimate convenience ‘One Stop Shop’ for an end-to-end software solution.”

Everyone will be welcome at the Esker stand 29, where helpful, expert advice will be available on all aspects of document process automation, whether this is [Accounts Payable](#); [Accounts Receivable](#); [Sales Order Processing](#); or [Document Delivery](#). Esker experts will explain how Esker solutions work together with SAP software to eliminate the manual processing of documents – to deliver added value.

Nicholas added: “We have attended SAP User Group Conferences for several years and always look forward to adding to the educational value of the event by sharing our knowledge with conference participants. We’ve been helping SAP run organisations reduce their inefficient manual processing of paper-based documents for years. The SAP UK & Ireland User Group Conference is the perfect venue for us to share our success stories from SAP users who have already implemented our solutions to eliminate manual processes, reduce costs and ultimately improve the cash collection cycle.”

#### [About Esker](#)

Esker is the worldwide leader in document process automation solutions. Addressing all types of business processes from accounts payable and accounts receivable to sales order processing and procurement, Esker cloud computing solutions enable companies to automate the reception, processing and sending of any business document with one platform. Esker helps over 80,000 companies across the world to reduce the use of paper and eliminate manual processes while improving their productivity, efficiency and environmental impact.

With 40.3 million euros in sales revenue in 2012, Esker operates in North America, Europe and Asia Pacific with global headquarters in Lyon, France and U.S. headquarters in Madison, Wisconsin. Esker is listed on the NYSE Alternext in Paris (Code ISIN FR0000035818). For more information, visit [www.esker.co.uk](http://www.esker.co.uk). Follow Esker on LinkedIn at [Esker – Northern Europe](#), or on Twitter at [twitter.com/eskerinc](https://twitter.com/eskerinc) and join the conversation on the [Esker blog](#).

---

**Corporate Contact:** Gina Leranath, Esker, Inc. – Tel: 608.828.6141 □ Email: [gina.leranath@esker.com](mailto:gina.leranath@esker.com)

**Investor Relations Contact:** Emmanuel Olivier, Esker S.A. – Tel: 33 (0)4 72 83 46 46 □ Email: [olivier@esker.fr](mailto:olivier@esker.fr)

**Northern European Contact:** Sam Townsend, Esker Ltd. – Tel: +44 (0)1332 548181 □ Email: [sam.townsend@esker.co.uk](mailto:sam.townsend@esker.co.uk)

© 2013 Esker S.A. All rights reserved. Esker and the Esker logo are trademarks, registered trademarks or service marks of Esker S.A. in the United States and other countries. All other trademarks are the property of their respective owners.