

Esker Draws on Docuflow Expertise and uses Ricoh Technology to Upgrade Mailroom

London, UK — July 23, 2015 — Ricoh today announced that Esker, a global leader in document process automation with strategic locations around the world has upgraded their production print and mailroom facility in Derby covering the UK, Ireland, Scandinavia, Netherlands, Middle-East, South Africa with Ricoh technology after investing in a colour and a mono high speed print devices. Expertise, experience and implementation in print technology was provided by Ricoh's business partner Docuflow.

Esker engaged with Docuflow and other suppliers to review and extensively assess all available options in the market, looking at all major manufacturers that could deliver the most appropriate technology. After much deliberation Esker decided that high volume mono and colour production print equipment from Ricoh was excellently suited to their applications and requirements.

Peter Smith, Regional Sales Director, Ricoh said: "We are delighted that Esker has chosen our technology to take its mailroom operations forward. Being represented by Docuflow, which is known for its deep experience and expertise, ensures that the most suitable solutions are delivered to our clients."

Alistair Nicholas, Managing Director, Esker Northern Europe commented: "As Esker has rapidly grown its capability to provide worldwide delivery to postal services, the technology required had to match our demands for offering the highest quality, reliability and agility to provide the best service for our customers".

Chris Rowlands, Docuflow said: "We faced some tough competition when looking to secure this account, but were confident that our knowledge and recommendation of Ricoh production print technology would win through as it did. We focus on providing bespoke print, mail and document workflow solutions to our clients, and are delighted to have provided robust products to Esker who are recognised as one of the world's leading document automation firms."

Ricoh's presses have been successfully installed at Esker's mailroom in Derby during April 2015.

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About Ricoh

Ricoh is a global technology company specialising in office imaging equipment, production print solutions, document management systems and IT services. Headquartered in Tokyo, Ricoh Group operates in about 200 countries and regions. In the financial year ending March 2014, Ricoh Group had worldwide sales of 2,195 billion yen based on the IFRS accounting standard (approx. 21.3 billion USD).

The majority of the company's revenue comes from products, solutions and services that improve the interaction between people and information. Ricoh also produces award-winning digital cameras and specialised industrial products. It is known for the quality of its technology, the exceptional standard of its customer service and sustainability initiatives.

Under its corporate tagline, *imagine. change.* Ricoh helps companies transform the way they work and harness the collective imagination of their employees.

For further information, please visit www.ricoh.co.uk

About Esker

Esker is a worldwide leader in document process automation solutions. Addressing all types of business processes, from accounts payable and accounts receivable to order processing and procurement, Esker cloud computing solutions enable companies to automate the reception, processing and sending of any business document with one platform. Esker helps over 80,000 companies around the world to reduce the use of paper and eliminate manual processes while improving their productivity, efficiency and environmental impact.

With 46.1 million euros in sales revenue in 2014, Esker operates in North America, Latin America, Europe and Asia Pacific with global headquarters in Lyon, France, and U.S. headquarters in Madison, Wisconsin. Esker is listed on the NYSE Alternext in Paris (Code ISIN FR0000035818).

For more information, visit www.esker.co.uk, Follow Esker on LinkedIn at [Esker – Northern Europe](#), or on Twitter at [@EskerNEurope](#) and join the conversation on the [Esker blog](#).

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About Docuflow

Docuflow is a UK document technologies business of print, mail & document workflows. We provide best of breed services and solutions from a selection of software, hardware and business partners enabling organisations to manage their company's business critical documents quickly, efficiently and cost effectively.

Docuflows customers reflect the diversity of the UK economy in terms of size, sector and ownership structure.

Docuflow has a wealth of experience of delivering document workflow solutions providing a best of breed portfolio of products and solutions which can be On-site or Off-site that enables our clients to implement world class technologies, processes and services.

Our services and solutions are supported by locally based sales and service teams, to provide true end-to-end solutions.

For further information, please visit www.docuflow.co.uk and www.docuflowddp.co.uk

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