

Press Release

London, June 1st, 2004



Extending the Reach of Information

Polimeri Europa UK finds right formula for faster document delivery with Esker DeliveryWare

- Leading global petrochemicals products company saves time and costs through more efficient delivery of documents from its SAP systems

June 1st, 2004 – **Polimeri Europa UK**, a leading global manufacturer that provides petrochemical-based materials for products ranging from tyres to household appliances, has selected **Esker DeliveryWare** to enable more rapid and efficient delivery of business-critical documents to its global customers and suppliers.

Polimeri Europa UK's operation outputs a wide range of documents - including purchase orders, customer order acknowledgements, invoices, statements, and remittance advices – from its SAP R/3 Enterprise Resource Planning (ERP) system. Polimeri Europa UK was mailing them to customers and suppliers. The company wanted to automate these processes and send documents through email to save time and money and selected Esker DeliveryWare to achieve these goals.

Paul Baker, MIS Project Leader at Polimeri Europa UK, explained: "Instead of printing out all the documents from our SAP system, Esker's software provides a 'virtual printer driver' which automatically reads the appropriate fields in the document, looks up the email address in the address book and emails the document automatically. If there's no email address, it defaults to a local printer for mailing. The process is totally transparent to users and is independent from the SAP servers at our headquarters in Italy, which means we can exercise more control over our document processes here and ensure more rapid and efficient delivery of documents to customers and suppliers."

Since adopting Esker's solution, Polimeri Europa UK has converted around 75% of its key documents to email distribution. "Feedback from users has been very positive," added Paul Baker. "With the reduction in manual processes our staff can spend time on more productive tasks, and we also benefit from cost savings on printing, stationery, and postage."

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About Esker

Esker develops communications software that optimises the transmission and usage of information, within companies and commercial partners. Founded in 1985, Esker is traded on Euronext, the French Stock Exchange (Le Nouveau Marché/ISIN: FR0000035818). In 2002, Esker achieved a turnover of €29.7M, with more than half of turnover in the United States.

Esker is active in North America, South America, Europe, and the Asia/Pacific zone. The company employs over 300 staff and has more than two million registered users worldwide. Esker is the most international European software vendor, with over 90% of its turnover resulting from exports.

Esker market offerings are divided into three product lines:

- Esker DeliveryWare Platform (automated delivery of business documents)
- Esker Fax™, Esker Fax for Notes, Esker VSI-FAX® and Esker VSI-FAX for Notes
- Persona® by Esker, SmarTerm® by Esker and Tun®Plus by Esker.

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