



Extending the Reach of Information

PRESS RELEASE

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TTX Company chooses Esker DeliveryWare Platform to optimize business document delivery

Solution will e-deliver documents from multiple information systems, reduce costs

MADISON, Wis., 3 March 2003 – TTX Company, the leading North American provider of railroad equipment leasing and related services, is implementing Esker DeliveryWare Platform to transform ERP and other enterprise application output into electronic documents and automate their delivery via fax, email, and PDF. With Esker DeliveryWare's best-of-breed document automation technologies, TTX will reduce the costs of delivering business documents and optimize customer, supplier, and partner communication.

"We've relied on Esker's Faxgate® product since 1994," says Brian Cipriano, senior network engineer at TTX. "Now, with Esker DeliveryWare, we can take our document communication to another level with economical, recipient-appropriate document automation and delivery. Plus, Esker DeliveryWare extends the value of our core information systems—SAP®, IBM mainframe, and enterprise networks—by automatically transforming application-generated documents into fax, email, PDF, or web page."

TTX will use the SAP-certified Esker DeliveryWare Platform and Connector for mySAP.com to automate faxing of purchase orders from SAP R/3®. Esker DeliveryWare's fax capabilities allow TTX to meet the needs of its many smaller suppliers at the lowest possible cost.

TTX will also use Esker DeliveryWare to distribute reports from IBM mainframe applications, including railcar maintenance updates, inventory information, and account information for TTX's owner-railroads. Currently faxed, these reports will be converted to PDF and delivered as email attachments. This will reduce delivery costs to virtually zero while providing business reports, in real time, in the PDF format employees and partners prefer.

(more)

Two core Esker DeliveryWare technologies give TTX the ability to revolutionize document-centric business processes by transforming raw application output into actionable e-documents. Crystal Reports Professional, included in Esker DeliveryWare, provides advanced document design and reporting capabilities. Also, Esker DeliveryWare features patent-pending General Document Recognition™ (GDR™). An intelligent automation engine, GDR recognizes the content of print streams or document output and, based on this content, invokes rules to select, organize, and place data into new document layouts. From unformatted plain-text application output, Esker DeliveryWare generates appealing business documents with appropriate business information.

Esker DeliveryWare will also give key TTX personnel email-integrated desktop fax capabilities and solve a costly inbound fax problem. Today, in the TTX logistics center, inbound faxes from small suppliers arrive at fax machines and must be manually handled by TTX personnel. Esker DeliveryWare will route them directly to workers' desktops, improving response to suppliers and productivity in the logistics center.

“Esker DeliveryWare is unlimited in terms of output it can handle and documents it can deliver,” concludes Cipriano. “We’re confident we’ll see benefits right away—greater efficiency, improved communication, and lower costs.”

About Esker Software

Esker Software solutions connect people and information. Providing access to enterprise host systems and enabling delivery of business information from any enterprise source to any destination, Esker solutions include:

- ◆ Esker DeliveryWare Platform
- ◆ Esker Fax™, Esker VSI-FAX®, and Esker VSI-FAX for Notes
- ◆ Persona® by Esker, SmarTerm® by Esker, and Tun®Plus by Esker.

Esker is traded on Euronext—the French Stock Exchange (Le Nouveau Marché/Euroclear: 3581). With offices in North America, Europe, and Asia/Pacific, Esker has shipped over 85,000 document solutions and has a host-access installed base of more than two-million licensed users. For more information, visit <http://www.esker.com>.

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