

# Neopost and Esker Finalise Joint Venture

The agreement allows the two partners to market Esker's cloud-based automation solutions to SMEs/SMIs via Neopost's worldwide network

**Derby, UK — August 6, 2015** — Neopost, the number two worldwide supplier of mail solutions and a significant player in the fields of communication and shipping solutions, and [Esker](#), a worldwide leader in [cloud-based document process automation solutions](#), today announced the finalisation of their joint venture to market cloud-based solutions to SME/SMI clients worldwide, which allow for on-demand mail distribution and the automation of supplier invoices and customer invoices.

The creation of this joint venture, owned 70% by Neopost and 30% by Esker, follows the signature of a memorandum of understanding announced on March 31, 2015.

Neopost and Esker confirm that the software as a service (SaaS) solutions, based on Esker's cloud platform, will be marketed by the Neopost network under the Neopost brand. As announced at the end of March, the initial priorities will be France, to follow up on the success of the Neotouch pilot hybrid mail solution, and the United States, where the two partners already enjoy strong market positions.

## About Neopost

NEOPOST is the number two worldwide supplier of mail solutions and a major player in the fields of communications and logistics solutions. Its purpose is to help businesses improve the management of their interactions with clients and stakeholders. Neopost supplies the most technologically advanced solutions for physical mail processing (franking, folding/inserting), digital communication management (customer communication management and data quality software) and process optimisation for the logistics chain and e-commerce (from order taking to delivery, including traceability and associated services).

With a direct presence in 31 countries and over 6,000 employees, Neopost posted annual sales of €1.1 billion in 2014. Its products and services are sold in more than 90 countries.

Neopost is listed in Compartment A of Euronext Paris and belongs notably to the SBF 120 index.

## About Esker

Esker is a worldwide leader in document process automation solutions. Addressing all types of business processes, from accounts payable and accounts receivable to order processing and procurement, Esker

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cloud computing solutions enable companies to automate the reception, processing and sending of any business document with one platform. Esker helps over 80,000 companies around the world to reduce the use of paper and eliminate manual processes while improving their productivity, efficiency and environmental impact.

With 46.1 million euros in sales revenue in 2014, Esker operates in North America, Latin America, Europe and Asia Pacific with global headquarters in Lyon, France, and U.S. headquarters in Madison, Wisconsin. Esker is listed on the NYSE Alternext in Paris (Code ISIN FR0000035818).

For more information, visit [www.esker.co.uk](http://www.esker.co.uk), Follow Esker on LinkedIn at [Esker – Northern Europe](#), or on Twitter at [@EskerNEurope](#) and join the conversation on the [Esker blog](#).

**For more information, please contact:**

**Gaële Le Men, Neopost**

Financial, External & Internal Communication Director

Tel: +33 (0)1 45 36 31 39

Email: [g.le-men@neopost.com](mailto:g.le-men@neopost.com)

**Fabrice Baron, DDB Financial**

President

Tel: +33(0)1 53 32 61 27

Email: [fabrice.baron@ddbfinancial.fr](mailto:fabrice.baron@ddbfinancial.fr)

**Emmanuel Olivier, Esker**

WW Chief Operating Officer

Tel: +33 (0)4 72 83 46 46

Email: [olivier@esker.fr](mailto:olivier@esker.fr)

**Esker, Ltd.**

Durham House – Wyvern Business Park  
Stanier Way – DE21 6BF Derby – Derbyshire  
United Kingdom

Tel: +44 (0) 1332 54 8181 – Fax: +44 (0) 1332 54 8160  
[info@esker.co.uk](mailto:info@esker.co.uk) – [www.esker.co.uk](http://www.esker.co.uk)

**Press Contact:** Sam Townsend

Tel: +44 (0) 1332 548181 – [sam.townsend@esker.co.uk](mailto:sam.townsend@esker.co.uk)

**Investor Relations Contact:** Emmanuel Olivier

Tel: 33 (0)4 72 83 46 46 – [olivier@esker.fr](mailto:olivier@esker.fr)

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