

Esker Helps Manufacturer of Domestic Cables Reduce Costs by Embracing a Paper-free Future

Derby, UK — Feb 26th, 2015 — [Esker](#), a worldwide leader in [document process automation solutions](#), has announced how it has helped a large manufacturer of domestic energy and telecommunications cables company procure an automated archiving solution that would integrate with SAP, and deliver cost and efficiency gains.

Traditional Processing Outdated

Being a busy manufacturing company that processes around 80,000 invoices a year, the Accounts Payable (AP) and Sales Order Processing (SOP) departments regularly received numerous requests to supply information; due to the manual archiving system, these requests were time-consuming to fulfil, and caused resource issues. Previous investigations had highlighted the need for a document scanning option but always found that any potential solution also presented the company with issues and this caused the manufacturer major reservations regarding installing an automated system.

Streamlined Processes

The Esker solution was chosen to automate the exchange of critical business documents between customers, business partners and suppliers, regardless of source, format or destination. With implementing Esker Solutions core business processes are therefore streamlined, and this allows the potential for multiple efficiency gains.

Significant Gains

Significant benefits that have already been identified by the manufacturer have been both substantial and quantifiable. The streamlined processes have enabled both customer and supplier queries to be quickly and efficiently dealt with, therefore, freeing up time for staff enabling them to focus on more added value activities. Also the need to outsource document scanning is no longer required with the archived documents being readily and easily retrieved thus saving the company valuable time and significant costs, enabling the staff to spend more time on business development tasks.

(continued)

The Esker solution is also a clear example of how to optimise resources in order to manage growth; during this particular process the manufacturer acquired another company, a situation which inevitably brought with it an increased workload. However, due to the business efficiencies gained from the Esker solution, no additional resource was required to manage the extra work.

Additionally, the Accounts Receivable department is using the Esker Mail Services to issue invoices and make traditional business mail completely electronic using a simple pay-as-you-use model, which has benefited the business by removing the costly and time consuming function of processing mail internally.

About Esker

Esker is a worldwide leader in document process automation solutions. Addressing all types of business processes, from accounts payable and accounts receivable to order processing and procurement, Esker cloud computing solutions enable companies to automate the reception, processing and sending of any business document with one platform. Esker helps over 80,000 companies around the world to reduce the use of paper and eliminate manual processes while improving their productivity, efficiency and environmental impact.

With 46.1 million euros in sales revenue in 2014, Esker operates in North America, Latin America, Europe and Asia Pacific with global headquarters in Lyon, France, and U.S. headquarters in Madison, Wisconsin. Esker is listed on the NYSE Alternext in Paris (Code ISIN FR0000035818). For more information, visit <http://www.esker.co.uk>, Follow Esker on LinkedIn at [Esker – Northern Europe](#), or on Twitter at [@EskerNEurope](#) and join the conversation on the [Esker blog](#).

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