

# Esker Highlights Flagship Solution for Automating Sales Order Processing at UK&I SAP User Group Conference 2012

Derby, UK – November 26, 2012 – [Esker Ltd.](#), a global leader in [document process automation](#) solutions and SAP software solution and technology partner, participated at this year's [UK & Ireland SAP User Group Conference](#), that took place on 18<sup>th</sup> – 20<sup>th</sup> November 2012 at The Manchester Central Convention Complex, UK.

Esker highlighted how an organisation could fully automate the Order to Cash and Procure to Pay cycles with specific demonstrations throughout the event on the [Esker Sales Order Processing](#) solution and how it automates every phase of the sales order process from the receipt of a customer document to the creation of a corresponding sales order in the SAP system.

With the ability to handle any type of incoming order format, the Esker solution makes every order electronic and instantly accessible. Esker offerings include solutions with specific content mappings between the Esker platform and the sales order management module of SAP applications.

“During the conference we demonstrated the Esker SAP-certified solutions that enable organisations to eliminate their paper-based document processes by automating the flow of documents into and out of existing SAP applications, thus eliminating the need for slow and costly manual processing,” said Sam Townsend, Northern European Marketing Manager at Esker.

By leveraging solutions from Esker to achieve sales order and accounts payable process automation for SAP solutions, any sales orders and invoice payments coming in via fax, email or post are recognised regardless of layout, and data is intelligently extracted and made available within the SAP solution for further processing and retrieval.

As a result of the automation, there is no need for manual keying of data, which reduces the number of errors and helps accelerate the order-to-cash and procure-to-pay cycles.

Esker also showcased [Mail](#) and [Fax](#) as a cloud Service for SAP applications. These SaaS (Software as a Service) solutions offer users the ability to send postal mail and faxes from their SAP application without any major software investment.

Customers submit documents from any SAP module to the Esker on Demand facility, which are then faxed or processed for delivery via the postal service on the same day. These services integrate seamlessly with SAP and require no minimum output volume.

“We’ve been helping SAP run organisations reduce their inefficient manual processing of paper-based documents for years – many of businesses have long strived to recapture lost revenue, errors made and the time wasted through over dependence on manual processes involved with it,” said Alistair Nicholas, Managing Director of Esker Northern Europe. “

Nicholas concludes; “The SAP UK & Ireland User Group Conference is the perfect venue for us to share our success stories from SAP users who have already implemented our solutions to eliminate manual processes, reduce costs and ultimately improve the cash collection cycle.

### **About Esker**

[Esker](#) is a recognised leader in helping organisations eliminate manual processes, gain process visibility and control, and reduce the use of paper by automating the flow of documents into, within and out of the organisation. With patented document delivery automation software and hosted document delivery services, Esker offers a total solution to automate every phase and every type of business information exchange. Customers achieve significant and immediate operational efficiencies, cost savings and measurable ROI in as little as three to six months.

Founded in 1985, Esker operates globally with more than 80,000 customers and millions of licensed users worldwide. Esker has global headquarters in Lyon, France and U.S. headquarters in Madison, Wisconsin.

For more information, visit [www.esker.co.uk](http://www.esker.co.uk).

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