

Direct Energie Automates Its Vendor Invoices with Esker's Cloud-Based Accounts Payable Solution

Derby— October 9th , 2014 — [Esker](#), a worldwide leader in [document process automation solutions](#), today announced it has been selected by [Direct Energie](#), a privately owned French provider of electricity and gas, to automate its annual volume of 7,500 vendor invoices. Implemented as a [cloud service](#) in less than two months and fully integrated with Direct Energie's SAP® application, Esker's [Accounts Payable](#) automation solution has provided the company with complete visibility of its vendor invoicing process — from reception to archiving.

Operating in a particularly sensitive industry (electricity supply), Direct Energie was looking to overhaul and streamline its business processes following its merger with Poweo. The increase in business and volume of accounting records brought greater complexity to the management of vendor invoices in terms of traceability and secure exchanges. This led Direct Energie to contact Esker in August 2013 about automating its AP invoice process.

“The wish to automate vendor invoicing arose from the need for more reliable and efficient processes,” said Louis-Mathieu Perrin, Chief Financial Officer at Direct Energie. “Our invoices are particularly sensitive, and poor management of payment terms can have significant consequences on company cash and energy supply, which is at the heart of our business.”

Fast Implementation with Cloud Computing

Previously, Direct Energie's vendor invoices arrived in paper format, were processed manually, and then placed in a folder for signatures. Once all signatures were collected, the invoices were returned to the accounting department to be paid and archived.

Now, with Esker, the invoice is digitised and data is automatically captured. The AP manager validates the recognised data which is then integrated into SAP. An electronic approval workflow, based on predefined company rules (e.g., invoice amount, job position, etc.), is activated, requesting approvers to authorise payment. Once the invoice is approved, payment is released in SAP and the invoice, along with the associated validation process, are archived.

“The Accounts Payable solution was installed in less than two months thanks to cloud computing,” said Perrin. “Today, it's used daily by over 100 employees. We know precisely at what stage of validation our invoices are, and we are also able to quickly retrieve any archived invoice.”

(Continued)

Benefits Achieved

- **Processing time is 50% faster**, from invoice reception to document validation.
- **Traceability is enhanced** thanks to electronic archiving and Esker's analytics & audit trail.
- **Productivity is increased** by accountants no longer having to enter invoice data, send approval reminders or manage errors related to manual processing.
- **Customer relations and cash flow is improved** thanks to an increase in on-time payments.

"In addition to solution usability, the reporting capabilities won us over," said Perrin. "A daily email is sent to accounting, which closely monitors the list of non-approved invoices. One of the big advantages of the solution was the ability to finally set the workflow validation based on cost centers and vendors."

About Direct Energie

Born from the merger of Poweo and Direct Energie, Direct Energie Group has already gained more than 1.1 million customers in the mass electricity and gas market (863,000 electricity customers and 237,000 gas, residential and business). Direct Energie also works with businesses and local authorities (more than 100,000 points of delivery). Direct Energie operates in the production and supply of electricity, gas and energy services to its customers. In 2013, the group achieved sales revenue of over 760 million euros and delivered 8,8TWh of energy. Direct Energie's success is based on over 10 years of technical expertise, excellence in customer relations and its ability to innovate.

About Esker

Esker is a worldwide leader in document process automation solutions. Addressing all types of business processes, from accounts payable and accounts receivable to order processing and procurement, Esker cloud computing solutions enable companies to automate the reception, processing and sending of any business document with one platform. Esker helps over 80,000 companies around the world to reduce the use of paper and eliminate manual processes while improving their productivity, efficiency and environmental impact.

With 41.1 million euros in sales revenue in 2013, Esker operates in North America, Latin America, Europe and Asia Pacific with global headquarters in Lyon, France, and U.S. headquarters in Madison, Wisconsin. Esker is listed on the NYSE Alternext in Paris (Code ISIN FR0000035818). For more information, visit www.esker.co.uk. Follow Esker on Twitter at twitter.com/eskerinc and join the conversation on the Esker blog at www.quitpaper.com.

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