Esker Q2 2013 Sales Activity

Pursuit of Cloud-Based Solution Adoption Continues to be Driving Force of Business Growth

Derby, UK — July 24, 2013

Sales Revenue (unaudited)	Q2 2013 M€	Q2 2012 M€	Q2 2013/Q2 2012 Growth	HY 2013 M€	HY 2013/ HY 2012 Growth**
SaaS-based document process automation*	6.13	5.38	+16%	12.41	+20%
License and maintenance-based document process automation**	2.52	3.01	-15%	4.79	-16%
Legacy products***	1.54	1.57	-1%	3.12	-8%
Total	**10.24**	**9.96**	**+4%**	**20.32**	**+4%**

**Includes Esker on Demand and FlyDoc*
***Includes Esker DeliveryWare*
****Includes Fax Servers and Host Access*

Growth expressed with no currency effect: 2013 exchange rates applied to 2012 figures

Second quarter builds on first quarter success

Esker sales revenue increased 4% based on a current exchange rate and 3% based on a fixed rate over a very strong Q2 2012 (+8%). These excellent results are largely attributed to the continued demand for software as a service (SaaS) document automation solutions and the decreased interest in traditional software license solutions and maintenance.

Continued growth (up 16%) in cloud-based solutions

Revenue related to Esker cloud platforms increased 16% in Q2 2013, representing 60% of company sales revenue. Difficult market conditions often force companies to improve flexibility and scale back resources for their IT systems. Cloud-based solutions respond to this challenge by reducing initial investment and operating costs, as well as ensuring continuous software updates. Companies of all sizes worldwide strongly favour cloud-based solutions versus traditional software license solutions.

The shifting preference to cloud-based solutions continued its acceleration over Q2 2013. Although the decline in license-based sales reduces overall company performance in the short term, it will have less impact in the coming quarters as Esker's overall growth will continue to improve.

(continued)

Sustained profitability

Despite a slight decline in the U.S. dollar, strong sales in the first half of 2013, combined with rigorous spending controls, will allow Esker to achieve an operating income equivalent to the same period in 2012.

As of June 30, 2013, company cash rests at 12.6 million euros (versus 10.9 million euros the previous year). With net cash largely positive, Esker has the financial independence to invest in development while continuing its policy of dividend payment and share buy-back programme.

Outlook for second half of 2013

Three primary factors — recurring revenue (close to 75%), the entry into production of contracts signed in the first half of 2013, and the continued growth of cloud-based solutions — will equip Esker to achieve improved growth in the second half of 2013, similar to what it achieved in 2012.

About Esker

Esker is the worldwide leader in document process automation solutions. Addressing all types of business processes from accounts payable and accounts receivable to sales order processing and procurement, Esker cloud computing solutions enable companies to automate the reception, processing and sending of any business document with one platform. Esker helps over 80,000 companies across the world to reduce the use of paper and eliminate manual processes while improving their productivity, efficiency and environmental impact.

With 40.3 million euros in sales revenue in 2012, Esker operates in North America, Europe and Asia Pacific with global headquarters in Lyon, France and U.S. headquarters in Madison, Wisconsin. Esker is listed on the NYSE Alternext in Paris (Code ISIN FR0000035818). For more information, visit www.esker.co.uk. Follow Esker on LinkedIn at Esker – Northern Europe, or on Twitter at twitter.com/eskerinc and join the conversation on the Esker blog at www.quitpaper.com.

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