

## New Version of Esker DeliveryWare Speeds Order-To-Cash Cycles

*Latest release includes tightened integration with SAP® solutions for sales order processing and accounts payable automation, enhancements to inbound document capture capabilities, improved user interface*

**Vienna, May 14, 2007** – Esker, the leader in document process automation solutions, released today the latest version of its flagship offering, Esker DeliveryWare. This technology provides a single platform for automating the flow of business transaction documents directly into and out of ERP systems and enterprise solutions such as those from SAP AG, eliminating manual order entry and physical document handling, whether those documents are received via email, fax, postal mail or electronic document format. The latest version builds deeper integration with SAP® applications for automated sales order and accounts payable processing, enhances document capture capabilities and improves advanced process tracking capabilities. Esker's announcement was made today at SAPHIRE® '07 Vienna, SAP European customer conference being held May 14-16.

The latest version further boosts interoperability among Esker DeliveryWare and SAP applications, while adding a host of other improvements. The Esker DeliveryWare Document Manager, the primary user interface, is now tailored for enhanced usability, improving how inbound documents are handled by providing a file splitting tool to divide multiple orders or invoices sent as a single file. The expansion of document job tracking provides better process control and visibility, and enhancements to existing dynamic document capture capabilities also improve recognition of document types to facilitate more accurate data capture from inbound documents. The technology is further strengthened by an addition of flexibility and artificial intelligence to enhance the overall recognition capabilities.

As an SAP Software Partner with certified integration, Esker provides hundreds of enterprises worldwide with advanced capabilities for automating business processes by delivering documents directly to and from SAP applications. Companies such as Vodafone, the leading mobile operator or Medrad, a worldwide provider of medical devices and services to enhance diagnostic and therapeutic imaging procedures, have recently completed an implementation of Esker DeliveryWare to automate inbound sales order processing.

Medrad is leveraging Esker DeliveryWare to automate the flow of invoices, purchase orders, and other transactional documents directly into their SAP applications.

Vodafone uses Esker DeliveryWare to automate part of the process related to automated forwarding of incoming phone contracts from their customers.

This track record of success has helped Esker DeliveryWare become a widely recognised document delivery solution among users of SAP applications. By leveraging Esker DeliveryWare to achieve sales order and accounts payable process automation for SAP applications, sales orders and vendor invoices coming in via fax or email are recognised regardless of layout; data is intelligently extracted and made available within the interface for further processing and retrieval. As a result, manual document processing is eliminated and order-to-cash and procurement cycles are accelerated.

For example, manually entering inbound sales orders is time-consuming and requires extra human resources to manage each part of the process. Using Esker DeliveryWare to automate the capture, enter and routing of inbound sales orders, organisations are able to reduce process bottlenecks by minimising the touch points throughout the order-to-cash cycle - from sales order receipt to cash collection. This end-to-end automation helps businesses fulfill customer orders faster and receive payment for those orders sooner.

“Thousands of companies worldwide use Esker DeliveryWare, and we’re dedicated to continue to enhance the product to meet their needs and expand the potential for business process efficiency gains,” said Emmanuel Olivier, Esker COO. “There’s just no reason any user should waste time entering and re-entering data or waiting at the fax machine.”

The Esker DeliveryWare 4.0 Feature Pack/Service Pack 1 will be available April 30.

## **About Esker**

Esker is a recognised leader in helping organisations eliminate manual processes, gain process visibility and control, and reduce the use of paper by automating the flow of documents into, within and out of the organisation. With patented document delivery automation software and hosted document delivery services, Esker offers a total solution to automate every phase and every type of business information exchange. Customers achieve significant and immediate operational efficiencies, cost savings and measurable ROI in as little as three to six months. Founded in 1985, Esker operates globally with more than 80,000 customers and millions of licensed users worldwide. Esker has global headquarters in Lyon, France and U.S. headquarters in Madison, Wisconsin. For more information, visit [www.esker.co.uk](http://www.esker.co.uk)

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